



**OFFICIAL EXECUTIVE DECISION NOTICE
PUBLISHED BY DEMOCRATIC SERVICES**

Notice is hereby given that the following decision(s) have been made today by Cabinet Members at the London Borough of Hillingdon:

Title of decision	PROVISION OF TECHNOLOGY ENABLED CARE PRODUCTS (TELECARE) FOR THE LONDON BOROUGH OF HILLINGDON
Reference No.	1232
Date of decision	Thursday 17 October 2024
Call-in expiry date	Thursday 24 October 2024
Relevant Select Committee	Health and Social Care Select Committee
Relevant Wards	N/A

Decision made

Cabinet Members making the decision	Councillor Ian Edwards – Leader of the Council Councillor Jane Palmer – Cabinet Member for Health and Social Care
Decision	Approved That the Leader of the Council and Cabinet Member for Health & Social Care agreed: <ol style="list-style-type: none">1. The supply of a range of digital Technology Enabled Care (TEC) equipment for 1 year from 02 September 2024 to 03 September 2025, with a selection of Telecare equipment providers at the recommended contract amounts listed in table 1 below.<ol style="list-style-type: none">a. Accepted the direct award from LEGRAND ELECTRIC LTD up to a maximum value of £100,000b. Accepted the direct award from CHIPTECH INTERNATIONAL up to a maximum value of £220,000.c. Accepted the direct award from APPELLO SMART LIVING SOLUTIONS LTD subject to new technologies becoming compatible as set out in the report, up to a maximum value of £25,000.d. Accepted the direct award from TUNSTALL HEALTHCARE (UK) LTD up to a maximum value of £10,000 for the provision of replacement equipment only.

	<p style="text-align: center;">e. Accepted the direct award from ACCESS UK LTD up to a maximum value of £5,000</p> <p>2. To authorise the Corporate Director of Adult Social Care & Health to utilise these contracts based on the operational needs of the Council and within approved budgets, as set out within the body of the report and noting that the Contract Manager for Adult Social Care will monitor the demand and provide appropriate scrutiny regarding what equipment is being requested.</p>
<p>Reason for decision</p>	<p>All the above providers offer Hillingdon the flexibility, choice, and compatibility in different scenarios. Each scenario depending on the level of complexity supporting existing and new users in our transformation journey in the UK digital switch over context. Considerations of interoperability, cost and resources effectiveness have been essential to the selection criteria and none of the suppliers meet all these criteria. It is useful for Hillingdon to use several suppliers to increase equipment stock availability and explore innovative solutions.</p>
<p>Alternative options considered and rejected</p>	<ul style="list-style-type: none"> • Continue with current supplier. The current equipment known is no longer in production therefore no longer available to supply to LBH. This means that remaining with current supplier is not an option for new users as their new digital at home telecare equipment is not compatible with the call handling centre. • Selecting one supplier only - There are supply chain risks with using one supplier as we are presently experiencing. With the deadline of UK digital switch over in Dec 2026, Hillingdon must ensure the availability of digital equipment stock to meet the demand of both existing and new users. • The future strategy is to have several providers available to ensure that we can support all those who need Telecare with little delay including hospital discharge teams. • Full tender exercise - A full tender exercise was not deemed feasible due to time limitations caused by the incumbent supplier's new digital unit being incompatible with the Alarm Receiving Centre (ARC) and the withdrawal from the market of the compatible equipment currently purchased.
<p>Classification</p>	<p>Part II – Members Only and Not for Publication</p>
<p>Link to associated report</p>	<p>That this report be declared as exempt from publication as it involves the disclosure of information in accordance with Section 100(A) and paragraph 3 of Part 1 of Schedule 12 (A) to the Local Government Act 1972 (as amended), in that the report contains information relating to the financial or business affairs of any particular person (including the authority holding that</p>

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	information) and that the public interest in withholding the information outweighs the public interest in disclosing it.
Relevant Officer contact & Directorate	Sarah Baker – Transformation
Any interest declared by the Cabinet Member(s) / dispensation granted	N/A

Implementation of decision & scrutiny call-in

[Internal Use only]	
When can this decision be implemented by officers?	<p>Officers can implement Cabinet Member decision in this notice only from the expiry of the scrutiny call-in period which is:</p> <p>5pm on Thursday 24 October 2024</p> <p>However, this is subject to the decision not being called in by Councillors on the relevant Select Committee. Upon receipt of a valid call-in request, Democratic Services will immediately advise the relevant officer(s) and the decision must then be put on hold.</p>
Councillor scrutiny call-in of this decision	<p>Councillors on the relevant Select Committee shown in this notice may request to call-in this decision. The request must be before the expiry of the scrutiny call-in period above.</p> <p>Councillors should use the Scrutiny Call-in App (link below) on their devices to initiate any call-in request. Further advice can be sought from Democratic Services if required:</p> <p>Scrutiny Call-In - Power Apps (secure)</p>
Further information	<p>These decisions, where applicable, have been taken under The Local Authorities (Executive Arrangements) (Meetings and Access to Information) (England) Regulations 2012.</p> <p>This is the formal notice by the Council of the above executive decision, including links to the reports where applicable.</p> <p>If you would like more information on this decision, please contact Democratic Services on 01895 250636 or email: democratic@hillingdon.gov.uk.</p> <p>Circulation of this decision notice is to a variety of people including Members of the Council, Corporate Directors, Officers, Group Secretariats and the Public. Copies are also placed on the Council's website.</p> <p style="text-align: right;">Democratic Services London Borough of Hillingdon Civic Centre High Street Uxbridge UB8 1UW</p>

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