



OFFICIAL EXECUTIVE DECISION NOTICE
PUBLISHED BY DEMOCRATIC SERVICES

Notice is hereby given that the following decision(s) have been made today by Cabinet Members at the London Borough of Hillingdon:

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| Title of decision | AWARD OF CONTRACTS: BANKING SERVICES & MERCHANT SERVICES |
| Reference No. | 1407 |
| Date of decision | Wednesday 07 May 2025 |
| Call-in expiry date | Wednesday 14 May 2025 |
| Relevant Select Committee | Corporate Resources & Infrastructure Select Committee |
| Relevant Wards | All |

Decision made

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| Cabinet Members making the decision | Councillor Ian Edwards, Leader of the Council Councillor Martin Goddard, Cabinet Member for Finance & Transformation |
| Decision | Approved That the Leader of the Council, in conjunction with the Cabinet Member for Finance & Transformation: <ol style="list-style-type: none">1. Accepted the direct award from Global Payments UK Ltd for the provision of Merchant Services (card processing) to the London Borough of Hillingdon for a period of two years from 01 April 2025 to 31 March 2027 up to the estimated value of £742,000.2. Agreed to extend the current contract with Royal Bank of Scotland Plc (now part of NatWest Group) for the provision of Main Banking Services for a period of two years from 01 April 2025 to 31 March 2027 up to the estimated value of £91,000.3. Agreed to extend the current contract with Lloyds Bank Plc for the provision of a Client Money Manager Account for a period of two years from 01 April 2025 to 31 March 2027 up to the estimated value of £9,000. |
| Reason for decision | The Council's Procurement Team and Finance Manager have liaised with the three incumbent suppliers to ensure the best value for money in terms of cost and service delivery. Service delivery over the past five years has proved extremely efficient for the three contracts awarded in 2019. Therefore, approval is requested to direct award to Global Payments Limited for the |

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| | provision of Merchant Services (card processing) and extend the current contracts with Royal Bank of Scotland Plc (now part of NatWest Group) for the provision of a Client Money Manager Account and Lloyds Bank Plc for the provision of a Client Money Manager Account for a two year period, whilst working to implement various service redesign options to drive down costs to the Council. |
| Alternative options considered and rejected | Alternative options and potential risks were presented at the Commercial Panel in December 2024. The panel agreed with the recommendation to proceed with extending the contracts for a two-year period as permitted under the current contracts subject to democratic approval. |
| Classification | Part II – Members' Only and Not for Publication |
| Link to associated report | That this report be declared as exempt from publication as it involves the disclosure of information in accordance with Section 100(A) and paragraph 3 of Part 1 of Schedule 12 (A) to the Local Government Act 1972 (as amended), in that the report contains information relating to the financial or business affairs of any particular person (including the authority holding that information) and that the public interest in withholding the information outweighs the public interest in disclosing it. |
| Relevant Officer contact & Directorate | Annette Reeves – Finance |
| Any interest declared by the Cabinet Member(s) / dispensation granted | N/A |

Implementation of decision & scrutiny call-in

| [Internal Use only] | |
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| When can this decision be implemented by officers? | Officers can implement Cabinet Member decision in this notice only from the expiry of the scrutiny call-in period which is: 5pm on Wednesday 14 May 2025 However, this is subject to the decision not being called in by Councillors on the relevant Select Committee. Upon receipt of a valid call-in request, Democratic Services will immediately advise the relevant officer(s) and the decision must then be put on hold. |
| Councillor scrutiny call-in of this decision | Councillors on the relevant Select Committee shown in this notice may request to call-in this decision. The request must be before the expiry of the scrutiny call-in period above. Councillors should use the Scrutiny Call-in App (link below) on their devices to initiate any call-in request. Further advice can be sought from Democratic Services if required: Scrutiny Call-In - Power Apps (secure) |

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| Further information | <p>These decisions, where applicable, have been taken under The Local Authorities (Executive Arrangements) (Meetings and Access to Information) (England) Regulations 2012.</p> <p>This is the formal notice by the Council of the above executive decision, including links to the reports where applicable.</p> <p>If you would like more information on this decision, please contact Democratic Services on 01895 250636 or email: democratic@hillingdon.gov.uk.</p> <p>Circulation of this decision notice is to a variety of people including Members of the Council, Corporate Directors, Officers, Group Secretariats and the Public. Copies are also placed on the Council's website.</p> |
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